



Integration and Trade  
Sector (VPS/INT)

Institute for the Integration of Latin America and  
the Caribbean (VPC/INL)



**VIII ANNUAL CONFERENCE OF THE EURO-LATIN STUDY  
NETWORK ON INTEGRATION AND TRADE (ELSNIT)  
TRADE AND THE INTERNATIONAL  
ORGANIZATION OF PRODUCTION**

CEPII, PARIS, FRANCE

OCTOBER 15-16, 2010

**A G E N D A**

**FRIDAY, OCTOBER 15**

---

10:00 – 10:45 REGISTRATION

10:45 – 11:00 WELCOMING REMARKS

**Michel Fouquin (CEPII), Matthieu Crozet (CEPII), Antoni Esteveordal (IDB/INT) and Ricardo Carciofi (IDB/INTAL)**

**SESSION I: GENERAL PATTERNS**

Moderation: **Simon Evenett (University of St Gallen and CEPR) and Gianmarco Ottaviano (Bocconi University and CEPR)**

11:00 – 12:00 Presentation by **Thierry Verdier** (Paris-Jourdan Sciences Economiques, France)

12:00 – 13:00 *Comparing International Trade Networks*

Luca de Benedictis (University of Macerata, Italy) and **Lucia Tajoli** (Politecnico di Milano, Italy)

Comments by **Mathias Berthelon** (Universidad Adolfo Ibáñez, Chile)

13:00 – 14:15 Lunch

14:15 – 15:15 *Iberoamerican Institution-Driven Comparative Advantage, Complex Goods and Organization Choice*

**Shon Ferguson** (Stockholm University, Sweden) and Sara Formai (Stockholm School of Economics, Sweden)

Comments by **Marcela Meléndez** (Universidad de los Andes and ECON ESTUDIO, Colombia)

**SESSION II: EMPIRICAL TRADE STUDIES**

Moderation: **Matthieu Crozet (CEPII), Michel Fouquin (CEPII) and Rolf Langhammer (IfW)**

15:15 – 16:15 Presentation by **Karolina Ekholm** (Sveriges Riksbank, Sweden)

16:15 – 17:15 *Trade Policy and Firm Boundaries*

Laura Alfaro (Harvard Business School, United States), Paola Conconi (Université Libre de Bruxelles, Belgium), **Harald Fadinger** (University of Vienna, Austria) and Andrew Newman (Boston University, United States)

Comments by **Alberto Trejos** (INCAE Business School, Costa Rica)

17:15 – 17:30 Coffee Break

17:30 – 18:30 *Organization Complexity of Multinational Groups and Productivity in the European Union*

Carlo Altomonte and **Armando Rungi** (Bocconi University, Italy)

Comments by **Jens Arnold** (OECD, France)

- 18:30 – 19:30 *Greasing the Wheels of International Commerce: How Services Facilitate Firms' International Sourcing*  
Peter Debaere (University of Virginia, United States), Holger Görg (Kiel Institute for the World Economy, Germany), and **Horst Raff** (Kiel Institute for the World Economy, Germany)  
Comments by **Caroline Paunov** (OECD, France)
- 19:30 Dinner hosted by CEPII (**Restaurant du Sénat, Palais du Luxembourg, 15, ter rue de Vaugirard**)

## SATURDAY, OCTOBER 16

---

- 08:30 – 09:30 *Wage Bargaining and the Boundaries of the Multinational Firm*  
**Maria Bas** (CEPII, France) and Juan Carluccio (Paris School of Economics, France)  
Comments by **Juan Carlos Hallak** (Universidad of San Andrés, Argentina)
- 09:30 – 10:30 *Offshoring, Firm Performance and Establishment-level Employment: Identifying Productivity and Downsizing Effects*  
**Christoph Moser** (Swiss Federal Institute of Technology Zurich, Switzerland), Dieter Urban (RWTH Aachen University, Germany) and Beatrice Weder di Mauro (University of Mainz, Germany)  
Comments by **Irene Brambilla** (Universidad de San Andrés, Argentina)
- 10:30 – 10:45 Coffee Break

### SESSION III: INSTITUTIONAL CASE STUDIES

Moderation: **Marise Cremona** (EUI) and **Jacint Jordana** (IBEI and UPF)

- 10:45 – 11:45 Presentation by **John Humphrey** (Institute of Development Studies, University of Sussex, United Kingdom)
- 11:45 – 12:45 *Private Regulation, Supply Chain and Contractual Networks*  
Fabrizio Cafaggi (EUI, Italy), **Paola Iamiceli** (University of Trento, Italy) and Marco Gobbato (University of Trento, Italy)  
Comments by **Andrés López** (CENIT, Argentina)
- 12:45 – 13:45 *Natural Resources based Value Chains and the Upgrading of Companies and Sectors in Developing Countries: The Brazilian Case*  
Pedro da Motta Veiga (CINDES, Brazil) and **Sandra Rios** (CINDES Brazil)  
Comments by **Francisco Granados** (IBEI, Spain)

### OPEN DISCUSSION AND FINAL REMARKS BY COORDINATORS

- 13:45 – 14:00 Moderation: **Ricardo Carciofi** (IDB/INTAL) and **Christian Volpe Martincus** (IDB/INT)